Curr		2011			
REVENUES: Dues and Agency fees Interest income EXPENSES: MEMBER SERVICES: Accident Insurance Advertising/Promotion Affiliations (net of rebates and grants) Dues and Subscriptions Legal Liability Insurance Printing Education Member Outreach Transfer to PAFC OFFICE: Accounting Building Expenses Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Transl'Conferences/Conventions Secretary Conferences/Conventions Executive Board/Union Meetings College Fund TAN DESCRIPTION TAN DESCRIPTION TAN DESCRIPTION At DESCRIPTION STAPEINGS College Fund TAN DESCRIPTION STAPEINGS Auto Expense Salary reimbursement Salary and Benefits Too Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund	For July 1, 2010 to June 30, 2011				
REVENUES: Dues and Agency fees Interest income EXPENSES: MEMBER SERVICES: Accident Insurance Advertising/Promotion Affiliations (net of rebates and grants) Dues and Subscriptions Legal Liability Insurance Printing Education Member Outreach Transfer to PAFC OFFICE: Accounting Building Expenses Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Tranel/Conferences/Conventions Executive Board/Union Meetings College Fund CATAL DESCRIPTION TATAL DESCRIPTION STAFEINGS Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund CATAL DESCRIPTION TAXAL DESCRIPTION ACTAL DESCRIPTION STAFE (SUPPLIES) Auto Expense Salary and Benefits Travel/Conferences/Conventions Salon Executive Board/Union Meetings College Fund	rrent	Adopted		Percenta	
REVENUES:	dget	Budget	Difference	Chang	
Dues and Agency fees	_ _		2.110101100	Onlang	
Interest income EXPENSES: MEMBER SERVICES: Accident Insurance Advertising/Promotion Affiliations (net of rebates and grants) Dues and Subscriptions Legal Liability Insurance Printing Education Member Outreach Transfer to PAFC OFFICE: Accounting Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications Executive Board/Union Meetings College Fund College Fund State Bards Executive Board/Union Meetings College Fund Advertising Affiliations Sand Fees Accident Insurance \$10,000 \$10,0					
EXPENSES: MEMBER SERVICES: Accident Insurance Advertising/Promotion Affiliations (net of rebates and grants) Dues and Subscriptions Legal Liability Insurance Printing Education Member Outreach Transfer to PAFC OFFICE: Accounting Building Expenses Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications Expense Expenses Expenses Salary reimbursement Secretary Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund TAAL SECRETARIA 81 82 84 85 85 86 87 87 87 88 87 88 88 89 89 80 80 81 80 80	32,558	\$1,501,436	\$38,878	2.	
MEMBER SERVICES: Accident Insurance \$1 Advertising/Promotion 8 Affiliations (net of rebates and grants) 681 Dues and Subscriptions 2 Legal 80 Liability Insurance 10 Printing 10 Education 10 Member Outreach 15 Transfer to PAFC 28 OFFICE: 28 Accounting \$15 Building Expenses 65 Building Improvements 25 Equipment/Furniture 7 Miscellaneous 5 Parking 6 License, Taxes and Fees 12 Postage 4 Repairs/Maintenance/IT Support 6 Supplies 6 Telecommunications 12 STAFFING: 33 Auto Expense \$3 Ex Director Salary and Benefits 131 Payroll Tax Expense 13 Salary reimbursement 35 Secretary S	7,800	3,500	(4,300)	-55.	
MEMBER SERVICES: 4ccident Insurance \$1 Advertising/Promotion 8 Affiliations (net of rebates and grants) 681 Dues and Subscriptions 2 Legal 80 Liability Insurance 10 Printing 10 Education 10 Member Outreach 15 Transfer to PAFC 28 OFFICE: 28 Accounting \$15 Building Expenses 65 Building Improvements 25 Equipment/Furniture 7 Miscellaneous 5 Parking 6 License, Taxes and Fees 12 Postage 4 Repairs/Maintenance/IT Support 6 Supplies 6 Telecommunications 12 STAFFING: 33 Auto Expense \$3 Ex Director Salary and Benefits 131 Payroll Tax Expense 13 Salary reimbursement 35 Secretary S					
Accident Insurance Advertising/Promotion Affiliations (net of rebates and grants) Dues and Subscriptions Legal Liability Insurance Printing Education Member Outreach Transfer to PAFC OFFICE: Accounting Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Sexeretary Salary and Benefits Travel/Conferences/Conventions Executive Board/Union Meetings College Fund A80 B80 B80 B80 B80 B80 B80 B80 B80 B80 B					
Advertising/Promotion Affiliations (net of rebates and grants) Dues and Subscriptions Legal Liability Insurance Printing Education Member Outreach Transfer to PAFC OFFICE: Accounting Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications 12,6 STAFFING: Auto Expense Salary reimbursement Secretary Salary and Benefits Payroll Tax Expense Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund A80 B80 B80 B80 B80 B80 B80 B80 B80 B80 B	100		L		
Affiliations (net of rebates and grants) Dues and Subscriptions Legal Liability Insurance Printing Education Member Outreach Transfer to PAFC OFFICE: Accounting Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications Extended Taxes and Benefits Taxes and Fees Salary reimbursement Secretary Salary and Benefits Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 10,888 80,890 80,8	31,400	\$1,400	\$0	0.	
Dues and Subscriptions 2 Legal 80 Liability Insurance 10 Printing 10 Education 10 Member Outreach 15 Transfer to PAFC 28 OFFICE:	8,000	11,000	3,000	37.	
Legal 80 Liability Insurance 10 Printing 10 Education 10 Member Outreach 15 Transfer to PAFC 28 OFFICE: 28 Accounting \$15 Building Expenses 65 Building Improvements 25 Equipment/Furniture 7 Miscellaneous 5 Parking 6 License, Taxes and Fees 12 Postage 4 Repairs/Maintenance/IT Support 6 Supplies 6 Telecommunications 12 STAFFING: 30 Auto Expense \$3 Ex Director Salary and Benefits 131 Payroll Tax Expense 13 Salary reimbursement 35 Secretary Salary and Benefits 70 Worker's Compensation 30 TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development 2 Travel/Conferences/Conventions		739,518	58,318	8.	
Liability Insurance 10, Printing 10, Education 10, Member Outreach 15, Transfer to PAFC 28, OFFICE: 28, Accounting \$15, Building Expenses 65 Building Improvements 25 Equipment/Furniture 7 Miscellaneous 5 Parking 6, License, Taxes and Fees 12, Postage 4, Repairs/Maintenance/IT Support 6, Supplies 6, Telecommunications 12, STAFFING: 30, Auto Expense \$3, Ex Director Salary and Benefits 131, Payroll Tax Expense 13, Salary reimbursement 35, Secretary Salary and Benefits 70, Worker's Compensation 3, TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development 2,5 Travel/Conferences/Conventions 35,0	2,000	2,000	\$0	0.	
Printing	0,000	70,000	(10,000)	12.	
Education	0,000	10,000	0 (0.000)	0.0	
Member Outreach Transfer to PAFC 28, OFFICE: Accounting Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 15, 28, 415, 455 455 455 455 455 455 455 455 455 4	0,000	7,000	(3,000)	<u>-30.0</u>	
Transfer to PAFC 28, OFFICE: Accounting \$15, Building Expenses 65 Building Improvements 25 Equipment/Furniture 77 Miscellaneous 55 Parking 6, License, Taxes and Fees 12,0 Postage 4,0 Repairs/Maintenance/IT Support 6,0 Supplies 6,0 Telecommunications 12,0 STAFFING: Auto Expense \$3,0 Ex Director Salary and Benefits 131,3 Payroll Tax Expense 13,0 Salary reimbursement 35,0 Secretary Salary and Benefits 70,0 Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0		10,000	0	0.0	
OFFICE: Accounting \$15, Building Expenses 65 Building Improvements 25 Equipment/Furniture 7 Miscellaneous 55 Parking 6, License, Taxes and Fees 12, Postage 4, Repairs/Maintenance/IT Support 6, Supplies 6, Telecommunications 12, STAFFING: Auto Expense \$3,0 Ex Director Salary and Benefits 131,3 Payroll Tax Expense 13,0 Salary reimbursement 35,0 Secretary Salary and Benefits 70,0 Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 College Fund 4,0	8,540	17,000	2,000	13.3	
Accounting Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund TOTAL SELECTURES	0,340	28,540	\$0	0.0	
Building Expenses Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund Contact Staff Development Auto Expense Salary reimbursement Secretary Salary and Benefits Travel/Conferences/Conventions Staff Development Auto Expense Salary reimbursement Secretary Salary and Benefits Travel/Conferences/Conventions Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund Contact Staff					
Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 70 77 77 77 77 77 77 77 77 7	5.000	\$13,000	(\$2,000)		
Building Improvements Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 25 6,6 6,6 6,6 6,6 70,0 \$12,0 \$12,0 \$2,5 \$35,0 \$4,0 \$4,0	55,000	95,000	(20,000)	-13.3	
Equipment/Furniture Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits To,0 Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 7 6,6 6,6 6,6 7 7 7 7 7 7 7 7 7 7 7 7 7	25,000	15,000	(10,000)	-30.8	
Miscellaneous Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits To,00 Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 6,6 6,6 6,6 6,6 7,0 7,0 7,0 7,0 7,0 7,0 7,0 7,0 7,0 7,0	7,500	7,500	(10,000)	-40.0 0.0	
Parking License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits To,0 Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 12,6 6,6 6,6 6,6 6,6 70,0 812,0 8	5,000	2,500	$\frac{0}{(2,500)}$	-50.0	
License, Taxes and Fees Postage Repairs/Maintenance/IT Support Supplies Telecommunications STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 12,0 4,0	6,300	6,000	(300)	-4.8	
Postage	2,000	12,000	(300)	$-\frac{-4.6}{0.0}$	
Repairs/Maintenance/IT Support 6,6 Supplies 6,6 Telecommunications 12,0 STAFFING:	1,000	4,000		0.0	
Supplies 6,6 Telecommunications 12,0 STAFFING:	3,000	20,000	14,000	233.3	
Telecommunications 12,0 STAFFING: Auto Expense Ex Director Salary and Benefits Payroll Tax Expense Salary reimbursement Secretary Salary and Benefits Worker's Compensation TRAINING, MEETINGS & CONFERENCES: Meals 100% Staff Development Travel/Conferences/Conventions Executive Board/Union Meetings College Fund 12,0 \$3,0 \$12,0 \$12,0 \$5,0 \$6,0 College Fund 4,0	3,000	5,500	(500)	-8.3	
Auto Expense \$3,0 Ex Director Salary and Benefits 131,3 Payroll Tax Expense 13,0 Salary reimbursement 35,0 Secretary Salary and Benefits 70,0 Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0	2,000	12,000	000)	0.0	
Auto Expense \$3,0 Ex Director Salary and Benefits 131,3 Payroll Tax Expense 13,0 Salary reimbursement 35,0 Secretary Salary and Benefits 70,0 Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0					
Ex Director Salary and Benefits 131,3 Payroll Tax Expense 13,0 Salary reimbursement 35,0 Secretary Salary and Benefits 70,0 Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0					
Payroll Tax Expense 13,0 Salary reimbursement 35,0 Secretary Salary and Benefits 70,0 Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: ** Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0	3,000	\$4,500	\$1,500	50.0	
Salary reimbursement 35,0 Secretary Salary and Benefits 70,0 Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0		136,237	4,937	3.8	
Secretary Salary and Benefits 70,0 Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0	,000	13,000		0.0	
Worker's Compensation 3,0 TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0	,000	50,000	15,000	42.9	
TRAINING, MEETINGS & CONFERENCES: Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0	,000	70,000	0	0.0	
Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0	,000	3,000	0	0.0	
Meals 100% \$12,0 Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0					
Staff Development 2,5 Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0					
Travel/Conferences/Conventions 35,0 Executive Board/Union Meetings 6,0 College Fund 4,0		\$12,000	\$0	0.09	
Executive Board/Union Meetings 6,0 College Fund 4,0	,500	1,000	(1,500)	-60.09	
College Fund 4,0		45,000	10,000	28.69	
	,000	6,000	0	0.0%	
OTAL REVENUES \$1,470.3	,000	4,000	0	0.09	
OTAL REVENUES \$1,470.3					
- · · · - · · - · · - · · - · · · - ·	250	C4 504 000			
OTAL EXPENSES		\$1,504,936	\$34,578	2.49	
1,324,74	740	1,433,695	108,955	8.29	
IET INFLOW/(OUTFLOW) \$145,6	618	\$74 244	(074 077)		
<u> </u>	<u> </u>	\$ <u>71,241</u>	(<u>\$74,377</u>)	-51.19	